

| Press | seinforr | nation | / Press | Release |
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| Datum / Date           | 27.11.2013  | E-Mail                                | edith.camen@ferag.com |
|------------------------|-------------|---------------------------------------|-----------------------|
| Nr. / No               | FP1342      | Anzahl Zeichen / Number of characters |                       |
| Rückfragen / Enquiries | Edith Camen | Bilder / Photographs                  | 2                     |

Wijeya Newspapers Ltd., Sri Lanka

## The first step towards automation in the mailroom

Wijeya Newspapers Ltd. is one of the most innovative media groups in Sri Lanka, and at the same time can record some of the country's highest sales figures. The company publishes more than 14 daily and weekly newspapers and magazines in all three national languages – Sinhala, Tamil and English – with an overall circulation of more than a million copies. For the company, recent years have also been marked by rising circulations, especially in the case of the Sunday newspapers. To meet the growth in demand, the company has decided to add a 24-page press with a production speed of 45,000 copies an hour to the two existing newspaper presses.

To make full use of the speed and productivity advantages of the press, and ultimately transfer those gains all the way through to the loading docks, too, Wijeya Newspapers made the decision to make its first investment in

ultimately transfer those gains all the way through to the loading docks, too, Wijeya Newspapers made the decision to make its first investment in mailroom automation. The company has installed a UTR Universal conveyor as the basis, and has automated bundling with a MultiStack stacking system. Wijeya Newspapers was able to configure the line layout individually, so that products reach the MultiStack system by a direct route. On arrival, the daily newspapers are processed into bundles, and go to the sales outlets in that form. The team at Wijeya Newspapers is especially impressed by Ferag's added-value concept, which allows new sources of revenue to be tapped by extending the mailroom.





## ((Legenden))



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Wijeya Newspapers Ltd. publishes more than 14 daily and weekly newspapers and magazines with an overall circulation of more than a million copies



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From the left.: Sujan Wijewardene, Director, Wijeya Newspapers Ltd.; Janaka Rathnakumara, Assistant General Manager, Hokandara Press Complex, Wijeya Newspapers Ltd., Marcel Binder, Sales Director, Ferag AG

## Please send proof copies to

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